AIPLA

REPORT OF THE ECONOMIC SURVEY 2007

PREPARED UNDER DIRECTION OF THE
AMERICAN INTELLECTUAL PROPERTY LAW ASSOCIATION
LAW PRACTICE MANAGEMENT COMMITTEE

KEVIN ALAN WOLFF, CHAIR
ASHOK K. MANNAVA, VICE CHAIR

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ARI
Association Research, Inc.

4 RESEARCH PLACE, SUITE 220
ROCKVILLE, MARYLAND 20850
TEL: (240) 268-1262
ARI@ASSOCIATIONRESEARCH.COM

Dockets.Justia.com

Location: The metropolitan areas of Boston, New York City, Philadelphia, Washington (DC-MD-VA), Chicago, and Minneapolis–St. Paul include all localities—central city and surrounding areas—within the primary metropolitan statistical area. One state—Texas—had sufficiently large numbers of respondents to be reported separately. There were sufficient responses to breakout Los Angeles and San Francisco separately; California firms outside of those metro areas were included in "Other West." Other categories exclude these named metropolitan areas.

LOCATION		
METROPOLITAN AREAS	**PERCENT**	**COUNT**
Boston CMSA*	5.2%	138
New York City CMSA*	9.0%	241
Philadelphia CMSA*	3.4%	90
Washington, DC CMSA*	13.6%	364
Other East: Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Delaware, Maryland, Virginia, and West Virginia	5.8%	155
Metro Southeast: Raleigh–Durham, Greensboro–Winston-Salem, and Charlotte, NC; Atlanta, GA; and Miami–Ft. Lauderdale–West Palm Beach, FL	4.4%	119
Other Southeast: North Carolina, South Carolina, Georgia, and Florida	2.1%	55
Chicago CMSA*	5.8%	155
Minneapolis–St. Paul PMSA**	4.2%	112
Other Central: Minnesota, North Dakota, South Dakota, Wisconsin, Michigan, Ohio, Indiana, Illinois, Iowa, Nebraska, Kansas, Missouri, Kentucky, Oklahoma, Arkansas, Louisiana, Mississippi, Alabama, and Tennessee	16.5%	442
Texas	6.6%	178
Los Angeles CMSA*	4.3%	114
San Francisco CMSA*	7.7%	206
Other West: Montana, Wyoming, Colorado, New Mexico, Idaho, Utah, Nevada, Arizona, Washington, Oregon, California, Alaska, and Hawaii	11.5%	308

***CMSA:** Consolidated Metropolitan Statistical Area– a metro area with a population of one million or more.
****PMSA:** Primary Metropolitan Statistical Area– a component of a CMSA.

Total Costs: Litigation-Patent Infringement by Location

Litigation-Patent Infringement $1-$25M at risk--Inclusive, all costs (000s) (Q36d)

	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.-St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
		Location													
Number of Respondents	446	29	38	18	47	17	20	12	37	14	69	40	26	36	39
Mean (Average)	$2,645	$3,066	$3,354	$2,582	$2,863	$2,803	$2,985	$2,104	$2,515	$3,114	$1,467	$3,014	$2,823	$3,133	$2,378
First Quartile 25%	$1,250	$2,000	$2,000	$500	$1,500	$780	$1,625	$850	$1,875	$1,850	$775	$1,650	$1,475	$2,000	$850
Median (Midpoint)	$2,500	$2,750	$3,250	$2,750	$2,000	$2,000	$3,000	$1,375	$2,500	$2,750	$1,250	$3,000	$2,650	$3,000	$2,000
Third Quartile 75%	$3,500	$4,000	$4,438	$4,000	$3,500	$5,500	$3,563	$3,375	$3,000	$4,250	$2,000	$4,000	$3,625	$4,000	$3,000

Litigation-Patent Infringement Greater than $25M at risk--End of Discovery (000s) (Q36e)

	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.-St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
		Location													
Number of Respondents	415	31	37	14	48	14	18	9	34	13	59	41	18	38	36
Mean (Average)	$3,340	$3,337	$4,189	$3,154	$3,454	$3,929	$3,903	$2,744	$3,424	$3,654	$1,853	$3,104	$3,594	$4,209	$3,410
First Quartile 25%	$1,500	$1,500	$2,500	$688	$2,000	$1,825	$1,563	$1,000	$2,000	$2,000	$700	$1,500	$2,000	$2,500	$1,500
Median (Midpoint)	$3,000	$3,000	$4,000	$3,200	$3,500	$2,250	$3,750	$1,500	$3,000	$3,000	$1,250	$2,500	$3,000	$4,000	$3,000
Third Quartile 75%	$4,500	$5,000	$5,000	$3,650	$4,375	$5,250	$5,125	$3,750	$4,000	$4,000	$3,000	$4,500	$5,000	$5,000	$4,875

Litigation-Patent Infringement Greater than $25M at risk--Inclusive, all costs (000s) (Q36f)

	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.-St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
		Location													
Number of Respondents	419	31	35	15	47	15	21	8	32	12	60	40	18	42	38
Mean (Average)	$5,499	$5,410	$6,586	$5,228	$5,767	$6,960	$6,631	$4,163	$5,267	$5,435	$3,690	$5,014	$5,903	$6,480	$5,791
First Quartile 25%	$3,000	$3,500	$5,000	$1,225	$4,500	$2,750	$3,500	$2,000	$3,063	$2,875	$1,500	$2,550	$4,000	$4,000	$3,000
Median (Midpoint)	$5,000	$5,000	$6,000	$5,000	$5,000	$4,000	$6,000	$2,500	$4,500	$5,000	$3,000	$5,000	$5,000	$6,000	$5,000
Third Quartile 75%	$7,000	$7,000	$7,500	$7,000	$7,000	$10,000	$7,750	$6,500	$6,750	$7,000	$5,000	$7,000	$7,625	$7,850	$7,475